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Date: 11th December 2008
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INTERNATIONAL CONSTRUCTION CONTRACTS & CONFLICT MANAGEMENT

22nd-23rd April 2009 - Park Inn Russell Square, London

This focused event from *IBC Legal Conferences* has been developed as a **direct result of requests received from our network of professionals** within the construction industry and in collaboration with leading industry experts. Consequently, you won't leave with a generic summary on construction law, but you will have gained an **essential in-depth analysis and update of the most critical concerns** currently affecting the construction industry:

**SAVE up to £600
by booking early**

- What should I be aware of when **my business is looking to international opportunities?**
- **Which contract form should I use:** FIDIC, NEC, EPC, bespoke...?
- How have other companies **overcome the challenges of operating under the NEC contract**, in the UK and overseas?
- Can I **get out of existing contracts** relating to failing projects?
- What happens when a **contractor or employer becomes insolvent?**
- Which **dispute resolution tools** should I be utilising in domestic and cross-border conflict?
- What will be the **lasting effect of the credit crunch** on the construction industry?

Whilst we can't provide a definitive answer to the last question, we can offer up-to-the minute information and solutions to ensure the contracts you are entering into are the most appropriate for your project and if and when a conflict arises you are **sufficiently prepared to minimise your losses**.

As is customary at an IBC Legal event, you will meet and learn from the leading minds in the construction industry, including:

Professor Phillip Capper <i>Partner</i> White & Case	Mark Roe <i>Head of Projects & International Construction</i> Pinsent Masons	Nicholas Gould <i>Partner</i> Fenwick Elliott
Robert Gerrard <i>NEC Consultant</i> NEC	Ellis Baker <i>Head of Construction & Engineering</i> White & Case	

Who will attend? A wide variety of professionals attend IBC's Construction Law Series, some of the most frequent job functions include:

- **Legal Counsel and Directors**
- **Procurement Managers**
- **Contracts Specialists**
- **Engineers**
- **Construction Law Partners and Solicitors**
- **Project Managers**
- **Commercial Directors**
- **Corporate Management**

The draft programme and booking form is attached, for any further information please don't hesitate to contact us on the details given below.

Marianne Mounir
IBC Legal Conferences, An Informa Business

PS Don't forget to register now to benefit from savings of up to £600!

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CONFERENCE DAY ONE – NEC Contracts in a Global Context

09:00 – 09:30 Registration and Coffee

09:30 – 09:45 Chair's Opening Remarks
Phillip Capper, *Partner, White & Case*

09:45 – 10:30 **Safeguarding Yourself and Your Business against the Threats of the Economic Downturn**

- What should you be watching out for?
- Selecting and structuring flexible contracts for new projects
- Dispute avoidance
- Analysing forms of security: Parent company guarantees, bonds and warranties
- Ensuring bonds are secure: What if they aren't around next week?

10:30 – 11:15 **Partnering and NEC3**

- Partnering contracts making a comeback: What do you need to know?

11:15 – 11:45 Networking Break

11:45 – 12:30 **Selecting the Most Appropriate Contract for Your Project**

- Who should or should not be using the NEC contract?
- Considering the alternatives to NEC forms
- NEC: A, B, C, D or E?
- Identifying the differences between the contract forms
- Target cost contracts

12:30 – 13:30 Networking Lunch

13:30 – 14:15 **Avoiding the Pit-Falls of Operating Under an NEC Contract**

"It's a great contract, as long as you know how to use it" is a common remark when discussing the NEC contract. Ensure you have carefully considered the pit-falls of operating under the NEC contract in order to avoid the traps that have caught others out in the past, including:

- Overcoming needless bureaucracy
- Limited liability under NEC
- Standard amendments
- 3rd party rights
- Compensation events
- Understanding insurance options under NEC
- Other risk factors to consider

14:15 – 15:00 **The Pivotal Role of the Project Manager in NEC Contracts**

- Ensuring all parties to the contract have the required skills and experience
- Appreciating the pivotal role of the Project Manager in NEC projects
- Is the Project Manager the party with the biggest risk?

15:00 – 15:30 Refreshments & Networking

15:30 – 16:15 **Case Study: Olympic Park: So Far, So Good?**

- Why the NEC contract?
- Insight into the challenges and successes to date

16:15 – 17:00 **Using NEC Globally**

- Experiences and lessons learnt in the Middle East
- The application of NEC in South Africa

17:00 – 17:15 Final Questions & Closing Remarks

CONFERENCE DAY TWO – International Conflict Management

08:30 – 08:45 Registration and Coffee

08:45 – 09:00 Chair's Opening Remarks
Phillip Capper, *Partner, White & Case*

09:00 – 09:30 **Judicial Keynote: Future Trends in Construction Conflict**

09:30 – 10:15 Slower, Still & Sleeping: Determining and Suspending Contracts to Protect Profits

- Restructuring failing projects
- Slowing and killing projects

10:15 – 11:00 Case Study: Managing Insolvency Claims

- Contractor insolvency
- Employer insolvency
- What do you do when another party to your contract goes under?
- Utilising US Chapter 11
- Step-in rights
- Non-payment rights
- Directors liabilities and obligations

11:00 – 11:30 Networking Break

11:30 – 12:15 Litigation Trends and Developments: Should It Be Avoided At All Costs?

- Working of the courts

12:15 – 13:00 Delivering Results through International Arbitration

- Impartiality of contract administrator
- As adjudication decisions are more frequently challenged, is a resurgence in arbitration imminent?
- New jurisdictions for conducting arbitration, including Dubai

13:00 – 14:00 Networking Lunch

14:00 – 14:45 Successfully Handling Disclosure Requests in International Disputes

- Pre-action disclosures
- Is disclosure going to be required during your dispute resolution procedure?
- Advising clients at the outset of a case
- Maintain compliance and credibility when handling complex multi-jurisdictional disclosure requests
- Comparative analysis of the approaches of the US, UK and elsewhere in Europe
- Minimise time and money spent on disclosure requests with an analysis of available technological solutions

14:45 – 15:30 Successful Use of International Adjudication

- Achieving results with DABs and DRBs
- Utilising FIDIC adjudication boards
- Trends in latest decisions made

15:30 – 16:00 Refreshments & Networking

16:00 – 16:45 Alternative Techniques for Effective Dispute Resolution

- Early neutral evaluation
- Expert determination
- Mediation: Latest decisions and trends
- The relationship between mediation and the courts
- Highlights of the Kings College & TCC Mediation Research
- The growing popularity of Dispute Review Boards to minimise disruption resulting from disputes

16:45 – 17:30 Panel Discussion: Selecting the Appropriate Strategy for Managing your Dispute

- What is appropriate for your dispute?

17:30 Chair's Final Remarks & Close of Conference

Interested in profiling your services and/or expertise at this meeting?

Contact Ravi Patel to discuss the remaining opportunities to get involved:
+44 (0)20 7017 4940 or ravi.patel@informa.com

PRIORITY BOOKING FORM

Register early to SAVE up to £600!

Fax back to: +44 (0)20 7017 4746. Alternatively, email professionalcustserv@informa.com, call +44 (0)20 7017 5503, visit www.ibclegal.com/constructionlaw, or post this form to Bookings Dept., PO Box 406, West Byfleet, Surrey, KT14 6WL, UK. Please quote your VIP code (given below) when registering.

VIP Code: LRRWBQX

IBC Legal Conferences'
International Construction Contracts & Conflict Management
22nd – 23rd April 2009 • London, UK • KW8038

Mr Izhak Stern, I Stern YDE Engineers, 15 Gershon Street, ,
Tel Aviv, , 67017, ISRAEL

	Package	Book by 23 rd January 2009	Book by 20 th March 2009	Standard Price
<input type="checkbox"/>	Full 2 Day Conference	SAVE £600 £1198 + VAT@15% (£1377.7)	SAVE £500 £1298 + VAT@15% (£1492.7)	SAVE £400 £1398 + VAT@15% (£1607.7)
<input type="checkbox"/>	Day 1 Only	SAVE £100 £799 + VAT@15% (£918.85)	SAVE £50 £849 + VAT@15% (£976.35)	£899 + VAT@15% (£1033.85)
<input type="checkbox"/>	Day 2 Only	SAVE £100 £799 + VAT@15% (918.85)	SAVE £50 £849 + VAT@15% (£976.35)	£899 + VAT@15% (£1033.85)

1st Delegate Name..... Job Title Dept.....
2nd Delegate Name..... Job Title Dept.....
3rd Delegate Name..... Job Title Dept.....

An additional £200 discount applies for any 3rd and subsequent delegates. Please notify IBC when booking.

Name & Job Title of Your Line Manager

Name & Job Title of Booking Contact.....

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All posted registrations must be accompanied by a cheque or credit card details. Please treat this form as our request for payment.

Cancellations: What happens if you have to cancel? Confirm your CANCELLATION in writing (letter or fax) two weeks or more before the event and receive a refund (if applicable) less a 10% + VAT service charge. Should you cancel between two weeks and one week before the event then you will receive a refund (if applicable) less a 50% +VAT service charge. Regrettably, no refunds can be made for cancellations received less than one week prior to the course. If you're unable to attend, a replacement delegate is welcome at no extra cost, however sharing of tickets during the event is not permitted. **Data Protection** The personal information shown on this form, and/or provided by you, will be held on a database and may be shared with other companies in the Informa Group in the UK and internationally. If you do not wish your details to be available to other companies in the Informa Group please contact the Database Manager at the above address, Tel +44 (0)20 7017 7077, Fax +44 (0)20 7017 7828 or email: integrity@iirLtd.co.uk. Occasionally your details may be obtained from, or made available to, external companies who wish to communicate with you offers related to your business activities. If you do not wish to receive these offers, please tick the box

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